Buy One Gift One (BOGO) Addon

Purpose

Similar to the familiar Buy One Get One Free type of marketing, the Buy One Gift One will bring customer back to your site where the odds of them purchasing additional products is much higher.

The addon works by defining specific BOGO Plans. A BOGO Plan can contain one or more specified products or category of products.

For each product in the plan (or products within a category), a gift certificate will be sent to the recipient for the amount of the products purchased that are in that plan (multiple coupons will be sent if products from multiple plans are purchased). The recipient can then purchase any product in the plan (or product from a category within the plan) and have the coupon amount applied as a cart discount.

Reporting on usage is also available based on the orders where a BOGO coupon has been issued.

A customer can "Gift" to themselves or someone else. A pop-up is provided to designate the recipients name, email address and an optional message to be included in the email sent.

Key Features

- Setup one or more BOGO plans that are active simultaneously
- Turn plans on/off as your needs change
- Custom templates per-plan if desired
- User pop-up when landing on a page where BOGO is active (product or category). Once set, will not reappear but can be changed in checkout. Each category/product that has BOGO plan enabled will have a header showing that the product/category is eligible for Buy One Gift One.

Customer View/Usage

On first access to a page that is BOGO eligible, a pop-up will show informing the customer that they can gift this item (or items from this category) to themselves or someone else. If they click the "Skip Offer", they will not see the popup again but they will have the opportunity to fill out the form again during checkout. Empty form means no BOGO offer sent.

€£	Gift Products to someone for Free!
emo S	You can gift the value of products purchased from this category to someone else The recipient will receive a coupon valued at the amount of your purchase. You can gift to yourself or to someone else. Just fill in the form and we'll take care of it at checkout.
Electronics	RECIPIENT (NAME):
ne / Electron	EMAIL ADDRESS:
DUCT FILTEF	GIFT MESSAGE:
and	
Acer	
Apple ASUS	Save Gift Details Skip offer
D-Link Hewlett-Packa	
Intel	

Accessing a category in an active BOGO plan will display this header at the top of the page.

		Pro	ducts in t	his category a	re elibable for	Buy One Gift One	e pror	motion		
\$ € £						Gift certificates	Our brands	1 My Account 🔻		
Demo Store				Search products			Q,			📲 Cart is empty 🔻
Electronics Si	ports & Outdoors	Apparel	Music	Movies & TV	Video Games	Office Supplies				

And for a product it will show:

\$ € £								Gift certificates	Our brands	1 My Account
Demo Store				Search products Q			Q			THE Cart is empty
Electronics	Sports & Outdoors	Apparel	Music	Movies & TV	Video Games	Office Supplies				
	I / Men's Clothing / 100									1 of 4

And finally, at checkout (you can choose the section to display) a final confirmation of the recipient information and message will be displayed before order submission.

Gift Products to someone for Free!	
You can gift \$30 worth of eligible products to someone!	
RECIPIENT (NAME):	
foo	
EMAIL ADDRESS:	
foo@bar.com	
GIFT MESSAGE:	
Test message	
SUBMIT MY ORDER	

An example of an email that a customer will receive is like:

From EZ Merchant Solutions - 1st Source IT, LLC	🔦 Reply 🐟 Reply 🔂 Followup 🔻 🔿 Forward 🗖 Archive 🕚 Junk 🛇	Delete More 🔻
Subject John Doe Sent You a Free Gift from Simtech.	2/	20/2016 11:57 AM
To EZ Merchant Solutions - 1st Source IT, LLC 🈭		

Hey Test 6,

Yes, this is for real. No need to pinch yourself or hit 'spam' buttons. John Doe has sent you a coupon for \$30 worth of products from the following category:

Computers

In addition to the above categories, you can select from the following products:



100g Pants

Be sure to check out all of our products at Simtech to find the perfect gift for everyone.

You can use the coupon code **SPL-9U8J-137** in your cart, or during checkout to recieve your free gift(s). This offer expires on 12/31/2025 so be sure to use your coupon before then. Simply copy and paste the code and hit the arrow button next to the code to apply the value to your order.

John Doe also wanted to tell you:

Single product shared between plans

Thank you for using our shopping cart.

Admin Usage

The fist step is to setup a plan. A sample is provided with the addon. You can disable or delete it after you are familiar with the setup. The "Plan prefix" should be a short designation of the plan that is meaningful to you. It will be encoded as part of the coupon name and part of the coupon code. 3 characters is recommended.

← • B	+					
Plan position	Plan name	Plan prefix	Plan status		Actions	View products for all plans
0	Sample BOGO Plan	SPL	Active	¥	Delete plan Edit plan View plan products	BOGO Order usage
2	Test plan 2	TST2	Active	Ŧ	Delete plan Edit plan View plan products	

Clicking the 'Edit plan' link will display additional plan settings.

Buy One Gift One	Edit Plan
Plan position:	0
Plan name:	Sample BOGO Plan
Plan prefix:	• SPL
Plan status:	Active •
Allow use/generate in same order:	
Plan end date:	12/31/2025
Plan max amount \$\$:	0
Plan template basename:	• sample

Note that the "Allow use/generate in same order" if set will allow a user to also send BOGO offers while using a BOGO coupon. This setting is provided for very careful use an analysis. We recommend not to check this box, but under some circumstances (like a single plan with a single product) it might be desirable.

You can also set the maximum amount for any single coupon that is generated. I.e. a customer buys \$500 worth of products from a BOGO category but you want to limit their gift to \$200 worth of merchandise.

You can also set the plan template to use specific to this plan. The 'sample' should work well for most usage. But again, flexibility is provided to customize templates for each plan if desired.

You can also view all products that are related to different plans or products included in a specific plan. Please note that overlapping products between plans should be avoided if possible. But genrally the plan with the lowest position will be the plan where an overlapping product will be applied to.

Plan products
Sample BOGO Plan
Categories
Electronics/Computers
Electronics/Computers/Tablets
Products
Samsung Galaxy Tab 8.9 (Wi-Fi Only) - 32GB Metallic Gray
Samsung Galaxy Tab™ 8.9 (AT&T)
Samsung Galaxy Tab™ 7.0" (Verizon)
Apple® - iPad® with Retina® display Wi-Fi - 64GB - Black
Apple® - iPad® with Retina® display Wi-Fi - 32GB - White
Electronics/Computers/Desktops
Products
ASUS CP6130
ASUS CP6230 ASUS Essentio CP1130
Packard Bell OneTwo
Electronics/Computers/Laptops Products
Series 3 15.6" Laptop Series 7 Chronos 14" Notebook
Series 9 13.3" Laptop
Series 3 15.5" Laptop
Electronics/Computers/Monitors
Products
Acer 3D Series HN274H bmilid
LG D2342P-PN
HP 2711x 27" LED Monitor
Electronics/Computers/Networking
Products

And of course, you can see a report of the usage. Note that multiple BOGO coupons within the same order are reported in the same line item. In html, these are viewed on seprate lines (I.e. BR tags between) and in CSV output, they are separated by semi-colons within the commadelimited fields/columns.

Parent order	Date	Sent to	Plans	Coupon codes	Statuses	Values	Used dates	Used order IDs	Used subtotals	Used Discounts	Used totals	Manage plans View products for all plans
133	03/09/2016	tonyb@1sit.com	SPL	SPL-C5UK- 133	н	\$499.00						Search Commission Trackin
134	03/09/2016	tonyb@1sit.com	SPL TST2	SPL-FYE5- 134 TST2-REHU- 134	H H	\$42.00 \$30.00						Plan All active plans
136	02/17/2016	tonyb@1sit.com	SPL	SPL-1351- 136	Н	\$30.00						From date
37	03/09/2016	tonyb@1sit.com	SPL	SPL-KFTL- 137	н	\$30.00						
												To date 03/09/5750

Output Screen Search

Installation

- 1. In V4 you can use the '+' icon to download and install the addon directly from your PC.
- 2. Click the settings icon beside the EZ Product Commissions addon and configure the settings you want. Be sure to enter the license key we sent you **exactly**. Then click Save.

This will kick-off the internal installation of the addon. You should see a green notification message indicating that several language variables were installed successfully.

The installation is now complete.

Customization

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Templates and css can be customized. Contact us for details if you are interested.

Contact Us

If you have any difficulty you can contact us via one of the following contact points:

- Email <u>support@ez-ms.com</u>
- Phone (503) 906-3563

We will do our best to ensure you are satisfied.